Bruno Pavelja
Operations Strategist

PORTFOLIO: **pavelja.com** | LINKEDIN: **Bruno Pavelja** | E-MAIL: **bruno@pavelja.com** | TWITTER: **@bruno_afk**

With over a decade in the IT industry, my expertise bridges the gap between technical know-how and effective operations strategy. My experience encompasses front-end development, DevOps, and a strategic leadership role as a COO. I excel in managing projects and streamlining processes, always with a keen eye on practical and efficient outcomes. In achieving business goals, I prioritize clear communication and team collaboration, ensuring that operational strategies are aligned with both business objectives and team dynamics.

EXPERIENCE:

1) **01.2015 - present: COO at Crionis LLC**
   - Played a critical role in every aspect of the company's operations, focusing on ensuring smooth functioning and implementing effective procedures across departments.
   - Led multiple internal projects from conception to completion, strategically aligning them with business objectives and delivering significant value.
   - Developed and implemented comprehensive business and financial plans for internal projects, driving sustainable growth and profitability.
   - Actively involved in team organization and management, optimizing resource allocation and fostering an environment of high performance and continuous improvement.
   - Established and refined procedures to boost operational efficiency, streamline workflows, and ensure compliance with industry standards.
   - Collaborated with the Finance department to ensure financial strategies were effectively integrated with business goals and operational requirements.
   - Balanced client needs with employee welfare, promoting a positive and collaborative work environment.

2) **05.2018 - present: DevOps Engineer at PAVELJAME**
   - Specialized in providing DevOps solutions to small and mid-sized businesses, focusing on scalability and security.
   - Utilized tools like Terraform and Ansible for infrastructure automation, ensuring efficient and reliable deployment processes.
   - Managed cloud services on platforms like Digital Ocean and Hetzner, optimizing cloud resources for various business needs.
   - Implemented continuous integration and monitoring using GitLab CI, Grafana, Prometheus, and NetData.
   - Strengthened online security and system performance by effectively using Cloudflare's services.

3) **05.2018 - present: Front-end developer at PAVELJAME**
   - Specialized in developing responsive and user-friendly web interfaces, focusing on modern web technologies and best practices.
   - Solely responsible for creating dynamic web applications, combining functionality with aesthetic appeal.
   - Dedicated to optimizing website performance and user experience, leveraging the latest front-end development techniques and tools.

4) **06.2016 - 12.2018: Co-founder and developer at VERMILION**
   - Drove business growth through strategic client acquisition and relationship management.
   - Balanced roles of developer and SEO expert, contributing to the company's online presence.

5) **05.2014 - 12.2014: COO at ODIN d.o.o.**
   - Managed the development and marketing departments, overseeing project management and completion.
   - Engaged in sales talks and negotiations, contributing to effective sales strategies.

6) **12.2013 - 04.2014: Front-end developer at ODIN d.o.o.**
   - As a front-end developer at Odin d.o.o., I was responsible for fixing bugs, creating responsive design websites, and working for overseas clients.

7) **06.2010 - 04.2014: Web administrator at Arthur d.o.o.**
   - As a web master & designer at Arthir d.o.o., I was responsible for front-end development, SEO optimizations, creating graphical materials for the marketing department, and providing training and support for employers of the company. I also provided IT technical support for the company, which specialized in selling apartments in the Adriatic sea and technology for solar hot water systems.

SKILLS AND TOOLS:

Product Management, Project Management, Operations Strategy, Agile, Crisis Communication, Trello, Google Sheets, Excel, Hub Planner, SEO, DevOps, Linux, Nginx, NetData, Jenkins, Gitlab CI, Cypress, Terraform, Ansible, AWS, Digital Ocean, Hetzner

Languages:

English B2, Croatian Native

EDUCATION:

Economic and Commercial High Schools (2004 - 2008)